

October 2013

## A MESSAGE FROM ANTHONY R. STROLLO, President of Independent Security Services, Affiliate Member of ENYCAR

My dear friends in business, it is time for us to crack down, doing whatever we can to put a stop to thefts taking place at many of our car dealerships! I bring to the table my background and experience when I talk about cutting your losses. For those of you who do not know me, I have spent my life protecting life and property as a military veteran and as a member of the State Police for twenty years.

When my sons were in high school and I was having problems with theft at our own family business on Exchange Street, I did my own night surveillance to catch the 'bad guys' and put a stop to the stolen TVs, other valuables, and vandalism of property.

You all work too hard for your money for this to happen, and that is why I am asking for a chance to be of service to your company. I have a passion for delivering the best service possible when it comes to saving you on that bottom line and cutting your losses. While no one can guarantee zero theft, it is a fact that chances of a theft happening while our active, licensed and insured security officers are on your property conducting patrols is <u>far less</u> than with alarms or security cameras alone.

Independent Security Services has an excellent track record, with only one incident in ten months of Random Patrols. In that case the client was only signed up for four nights a week, paying an average of \$400 a week for the coverage. Another dealer using our services for 15 months has not had any incidents whatsoever. This dealer also has cameras in place, but realized you need physical security as well. Our patrols take a proactive approach by being observant, getting out of the car and actually looking under rows of vehicles for someone hiding, ready to take those catalytic converters or jack tires off cars and trucks.

In the unlikely event you have a problem or you need to adjust the evenings when the patrols make their rounds, you only need to call me, Tony Strollo, at (518) 470-0495. I am *always* on call and in contact.

CALL NOW at (518) 470-0495 to set up an appointment under no obligation for a FREE ESTIMATE. Remember, as a member of ENYCAR you get a 3% discount!

THANK YOU FOR YOUR TIME.

